

Huntsville Association of Small Businesses in Advanced Technology - www.hasbat.org

HNO COMMUNITY CALENDAR

January 29, 2024

Be the first to know what's happening in the Huntsville Defense and Space Community...

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HASBAT Calendars are distributed to over 1,700 Subscribers Weekly!

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Planning an event?

Looking for a low-cost way to advertise?

Submit a "Calendar Request Form" via the HASBAT website at:

https://www.hasbat.org/Calendar-Request.

The HNO Calendar is named after its creator, Henry N. Oldham. Henry was an active, colorful member of the Huntsville community and known for many things, to include starting the HNO Calendar about 20 years ago. He turned over the calendar to HASBAT in 2019. Henry passed away on August 28, 2022.



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NOTES TO THE CALENDAR

- To make any updates or corrections, please email HASBAT at calendar@hasbat.org.
- To be added to HNO Calendar distribution subscribe at the following link: Subscribe to the HNO Calendar



PROUDLY SERVING BUSINESSES IN THE HUNTSVILLE DEFENSE & SPACE COMMUNITY

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Subscribe to the HNO Community Calendar TODAY!

https://www.hasbat.org/HNO_Calendar



MAJOR UPCOMING EVENTS

- FEB 8, 2024 (In Person): HASBAT Monthly Membership Luncheon. HASBAT will host the event at the
 Jackson Center, 6001 Moquin Dr. NW running from 11:30am-1:00pm CST. The guest speaker is COL Joe S.
 Minor who serves as the Project Manager for the Fixed Wing Project Office. The cost is free for HASBAT
 Gold members. The cost for all other HASBAT members is \$22 and it is \$25 for non-members. For details
 and registration click here.
- MAR 26-28, 2024 (In Person): AUSA Global Force Symposium and Exposition. AUSA will host the event at
 the Von Braun Center. The 2024 AUSA Global Force Symposium and Exposition is open to all interested
 parties, military, and government civilian personnel. For registration, rates, and additional details <u>click</u>
 here.

CALENDAR UPDATES AS OF JANUARY 29, 2024

- JAN 31-FEB 1, 2024 (In Person): 6th Annual Military Aviation & Air Dominance Summit. This two-day event will take place at the Jackson Center, 6001 Moquin Dr. NW. The 6th Annual Military Aviation & Air Dominance Summit is the only full spectrum defense aviation event in North America and will convene senior level experts and decision makers from across the U.S. Military Services, DoD, International Partners, Acquisition Authorities, & Industry for a Joint Service discussion on initiatives and strategies to best equip and sustain the aviation force of the future. The 2024 Summit will discuss how the Military services, in partnership with industry, are modernizing and enhancing military aviation platforms and systems to ensure air dominance for the future fight. For registration, rates, and additional details click here.
- FEB 20, 2024 (In Person): 2024 WBC: Portrait of Success. Hosted by the Chamber of Commerce, this event runs from 11:30am 1:00 pm CST in the Chamber Auditorium at 225 Church Street NW. Join the 2024 Women's Business Council (WBC) as they host Kimberly Byrge, CEO of OTC, Inc. Named the 2023 Woman-Owned Business of the Year, OTC has earned a reputation of solving complex technical and management, programmatic and logistics challenges posed by today's evolving technologies into warrior-ready, operational capability. With nearly 25 years of experience co-founding and leading OTC, Byrge is a business leader, philanthropist, and advocate for the advancement of women in the government sector and beyond. Her dedication and drive have propelled OTC to new heights, with a strong reputation in system engineering, program management, and logistics government services. Hear from Byrge as she shares how she built her business and her strategy for continued growth in the future. For details and registration click here. The cost is \$25 for members and \$30 for non-members.



- MAR 6, 2024 (Virtual): Capabilities Statement Bootcamp. Hosted by the Catalyst, this event has two sessions running from 10:00-11:00am and 1:00-2:00 pm. This Bootcamp is a working session focused on your company! Participants will need to have their Company's Capabilities Statement in-hand to review and get pointers from Sonja Greene and Tracy Cochran at The Catalyst. We will discuss the importance of a Capabilities Statement and the key aspects of what should be in it. Leigh will walk you through each step of information that should be included and our team will review your Capabilities Statement and help you improve it once you have completed. For details and registration click here. The cost is free.
- MAR 13, 2024 (Virtual): Turn Contacts into Contracts: Developing and Using Your Capabilities Statement. Hosted by the Catalyst, this event runs from 10:00-11:00 am. If you want to win government contracts, you need the right marketing tools to open doors for your business. A strong capabilities statement, and a great pitch can bring valuable partnerships to the table. Debbie Batson, Director of Large/Small Business Strategic Alliance at Teledyne Brown Engineering, will share with you how to identify and target true customers and successfully market your capabilities. In addition, Debbie will provide key networking tools and resources to assist in building strong relationships that will last throughout the lifetime of your business. For details and registration click here. The cost is free.

RECURRING PERIODIC MEETINGS

- Madison County Military Heritage Commission (MCMHC) Board of Directors Meeting: 1st Tues. of the month @1200-1300, U.S. Veterans Memorial Museum, 2060 Airport Rd SW, Huntsville, AL 35801. https://www.mcmhc.us/
- Space Club Breakfast: 3rd Tues. of the month, Breakfast 7:15 AM | Program 7:45 AM, Jackson Center https://www.spaceclubhsv.org/tickets
- Huntsville Accounting and Financial Women's Alliance (AFWA) Meeting: 3rd Tues. @1730, Terranova's www.huntsvilleafwa.org
- Air & Space Forces Association, Tennessee Valley Chapter: 3rd Thurs. @1730, details TBD –
 johnpennelljr@aol.com
- **Energy HSV**: Periodic Breakfast Meetings and Luncheons, for more information, contact Trisha Truitt trisha.truitt@energyhuntsville.com or Allison Mason Allison.mason@energyhuntsville.com for details.
- Huntsville Aerospace Marketing Association (HAMA) Membership Luncheon: 2nd Fri. @1100 1300,
 Jackson Center reservations@hamaweb.org
- HASBAT Monthly Membership Meeting: 1st Thurs. (2nd during Fed. Holidays) @0700-0830 or 1100-1300, Jackson Center – <u>www.hasbat.org/events</u>
- **HASBAT Quarterly Training Session**: 1st Thurs. (2nd during Fed. Holidays) @0930-1100, Jackson Center and other venues per topic <u>www.hasbat.org/events</u>

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- International Cost Estimating & Analysis Association (ICEAA) Greater Alabama Chapter Workshop: 2nd Tuesday http://www.iceaaonline.com/chapters/greater-alabama-chapter/
- Military Officers Association of America (MOAA): Last Wed of the Month @1100, Summit Club csdowning@bellsouth.net
- North Alabama Veterans & Fraternal Organization Coalition (NAVFOC): 1st Weds., American Legion-Post 229 https://www.navfoc.com/
- National Contract Management Agency (NCMA) Monthly Meeting: 3rd Thurs., Check website for time and location www.ncmahsv.org
- Project Management Institute North Alabama Chapter (PMI-NAC) Monthly Meeting: Breakfast Meetings
 the first Thursday of every month at 7:30 AM in Redstone Federal Credit Union (RFCU) Atrium. Luncheon
 Meetings the third Tuesday of every month at 11:30 AM in Jackson Center. See website for details:
 www.pmi-nac.org
- Rocket City Adjutants General Corps Regimental Association (RCAGCRA): 2nd Thurs. @1130-1300, Java Café sherenroberts@yahoo.com
- Redstone Arsenal (RSA) Mil. & Civ. Club (RSAMCC) Lunch: 2nd Tues, @1000-1230, The Summit www.rsamcc.org/
- Redstone Arsenal Sergeant Majors Association: 3rd Thurs. @1130, USAG HQ Conf. Rm. D101 for info go to info@redstonesma.org
- Redstone Arsenal Warrant Officers_Association: 2nd Weds. @1130-1300, Redstone Lanes Bowling Center meeting room. Contact retired Chief Warrant Officer 5 Keith Langewisch at langewischk@yahoo.com
- Society of American Military Engineers (SAME): 2nd Thurs., Redstone Federal Credit Union (RFCU 220 Wynn Dr.) <u>tfoster@ssr-inc.com</u>
- Vietnam Veterans of America (VVA) Chapter #1067: 2nd Thurs. @1700, American Legion (Drake Ave.) wharmon446@charter.net

MONTHLY EVENTS – JANUARY 2024

- JAN 30, 2024 (In Person): General Business Group Coaching. Hosted by the Catalyst, this event runs from 11:30 am 12:30 pm CST at the Catalyst Center at 515 Sparkman Dr NW. Join us IN- PERSON at Catalyst Center for a group coaching session to learn everything you need to know about starting a business. If you started a business already and have questions, join us! Jean McCrady is the Catalyst Center general business coach and she will be able to provide guidance on your business journey. For details and registration click here. The cost is free.
- JAN 30, 2024 (In Person): 2024 Owning a Business: Where Do I Go from Here? Hosted by the Chamber of Commerce, this event runs from 9:00-10:30 am CST at the 3rd floor of the Chamber building at 225 Church



Street NW. One step in starting a business is choosing a business entity. The entity determines how your business is structured and affects taxes and liabilities. If you're wondering which business entity is right for you and your business, join us and the UAH Small Business Development Center (SBDC) as we explore the different kinds of business entities that are available and discuss with business owners which they chose, why and lessons they learned along the way. For details and registration <u>click here</u>. The cost is \$15 for members and \$20 for non-members.

- JAN 31, 2024 (In Person): Business Development for Government Contracting. Hosted by the APEX Accelerator, this event will take place at the Chamber of Commerce at 225 Church Street NW, Huntsville AL 35801 from 9:30–11:30 am CST. This course is for early startups pursuing their first government contracts. After summarizing recent trends in marketing to the government, instructors will demonstrate some of the key market research sources and methods. Participants will learn how to engage with prospective customers: 1.) How to find and use government and private databases to focus on a target market; 2.) How to identify customers, contract opportunities, and competitors; 3.) How to connect with key people; and 4.) How to meet with agency and prime staff to build knowledge, trust, and respect. For details and registration click here. The cost is free.
- JAN 31, 2024 (Virtual): Business Plan 101: Crafting a One-Page Business Plan. Hosted by the Catalyst, this event runs from 10:00-11:00 am. Take your Business Plan from Enemies to Lovers, it's one of your best assets for your business! Learn how to develop your business plan with REACH Women's Business Center's Austin Bullock as he walks you through important information to include in the business plan, as well as tips and tricks to create a clear roadmap for your future! For details and registration click here. The cost is free.
- JAN 31, 2024 (Virtual): Proposal 101: Solicitations. Hosted by the Catalyst, this event has two sessions running from 10:00-11:00am and 1:00-2:00 pm. Through this fun and engaging presentation, learn how to best read solicitations and tactics develop winning proposals so the evaluation committee just can't say no. This is the first of a three-part series that will provide a deep-dive into proven strategies that have helped countless organizations across a variety of industries win sought-after contracts. For details and registration click here. The cost is free.
- JAN 31-FEB 1, 2024 (In Person): 6th Annual Military Aviation & Air Dominance Summit. This two-day event will take place at the Jackson Center, 6001 Moquin Dr. NW. The 6th Annual Military Aviation & Air Dominance Summit is the only full spectrum defense aviation event in North America and will convene senior level experts and decision makers from across the U.S. Military Services, DoD, International Partners, Acquisition Authorities, & Industry for a Joint Service discussion on initiatives and strategies to best equip and sustain the aviation force of the future. The 2024 Summit will discuss how the Military services, in partnership with industry, are modernizing and enhancing military aviation platforms and



systems to ensure air dominance for the future fight. For registration, rates, and additional details <u>click</u> here.

ADVANCE PLANNING

- FEB 6, 2024 (Virtual): Quickbooks for Small Business. Hosted by the Catalyst, this event runs from 8:30-9:30 am. Join us to learn how to set up Quickbooks for your small business with Thrine Harpring. Thrine is the owner of Cover Your Accounts, and he is a QuickBooks ProAdvisor and has over 25 years of accounting, bookkeeping, financial and management experience. For details and registration click here. The cost is free.
- FEB 7, 2024 (Virtual): Leading Ladies Limited Series with Lane Fabby. Hosted by the Catalyst, this event runs from 11:30am 12:30 pm. Join us to learn about the C-Suite and the SHE (EO) and participate in a provocative discussion and interactive session around establishing strategic goals, developing a warrior mindset, and attacking challenges related to business growth. What You Will Learn: 1.) Explore current issues facing CEO's and senior leadership; 2.) Identify fears, prudent risks, small investments, and expansion of capabilities; 3.) Discover the importance of business plans, focused actions, and desired outcomes for future success. For details and registration click here. The cost is free.
- FEB 8, 2024 (In Person): HASBAT Monthly Membership Luncheon. HASBAT will host the event at the Jackson Center, 6001 Moquin Dr. NW running from 11:30am-1:00pm CST. The guest speaker is COL Joe S. Minor who serves as the Project Manager for the Fixed Wing Project Office. The cost is free for HASBAT Gold members. The cost for all other HASBAT members is \$22 and it is \$25 for non-members. For details and registration click here.
- FEB 8, 2024 (Virtual): DCAA Incurred Cost Submissions. Hosted by the APEX Accelerator, this event runs from 9:00–11:00 am CST. The presentation will provide an overview of the requirements for submitting annual incurred cost submissions to the Government. The training will focus on the due date requirements for the annual submission and what constitutes a delinquent submission. Participants will learn about the DCAA Incurred Cost Adequacy review process and the required schedules to be included within the incurred cost submission. For details and registration click here. The cost is free.
- FEB 8, 2024 (In Person): 2024 C-Suite with LG L. Neil Thurgood, USA, Retired. Hosted by the Chamber of Commerce, this event runs from 9:00-10:30 am CST in the Chamber Auditorium at 225 Church Street NW. The C-Suite Speaker Series is a powerful tool for fostering a well-informed, engaged, and well-connected business community. It has the potential to stimulate economic growth, innovation, and collaboration while offering professionals valuable insights and access to influential decision-makers. Join us as we hear from Lieutenant General L. Neil Thurgood, USA, Ret., who will tell us about how he chose to pursue a



career in the Armed Forces, his professional lifetime of military service, and the leadership principles he follows. For details and registration click here. The cost is \$20 for members and \$25 for non-members.

- FEB 13, 2024 (In Person): 2024 Annual Membership Meeting. Hosted by the Chamber of Commerce, this event runs from 11:30am 1:00 pm CST at the VBC Saturn Ballroom. The Huntsville/Madison County Chamber hosts the 88th Annual Membership Meeting to celebrate the many accomplishments of 2023 and look ahead to a successful 2024! We'll honor those who have made significant contributions to enhance our quality of life and make Madison County a better place to live, work, and play. Lynn Troy, the Chamber's 2023 Board Chair and President of Troy7, will pass the gavel to Chair-Elect Sameer Singhal, President & CEO of CFD Research. The Distinguished Service Award will also be presented. This is the highest honor the Chamber bestows to a deserving volunteer in the Huntsville/Madison County community. Our scheduled speaker is Cassi Chandler, an innovator, strategist, investigator, and leader who has broken barriers, led diverse teams, and built cultures of motivational leadership and inclusivity at some of the world's most important organizations, including Bank of America and the FBI. For details and registration click here. The cost is \$90 for members, \$180 for non-members, \$900 for a table (8 seats), or \$600 for a half table (4 seats).
- FEB 14, 2024 (Virtual): Preparing and Submitting a Proposal to Secure a GSA Schedule. Hosted by the Catalyst, this event has two sessions running from 10:00-11:00am and 1:00-2:00 pm. Is GSA Schedule Right for You and how do you submit proposal? Joe Hidalgo, First Team Solutions and GSA Subject Matter Expert will share how to prepare, submit and simply learn if GSA schedule is right for you. GSA Multiple Award Schedule (MAS, also referred to as the Schedule) program, gives you access to contract opportunities only available to Schedule holders. Unlike our other contract vehicles, a business can make an offer to get on Schedule at any time. For details and registration click here. The cost is free.
- FEB 15, 2024 (In Person): 2024 The Power of AI for Business Success. Hosted by the Chamber of Commerce, this event runs from 9:00-10:30 am CST at the 3rd floor of the Chamber building at 225 Church Street NW. How can AI make doing business easier? Integrating AI into business processes requires careful planning, investment, and consideration of ethical implications. However, when implemented effectively, AI can significantly contribute to making business operations more efficient, agile, and competitive. Join us as panelists discuss the different AI Tools they are using and how they are making daily operations easier! For details and registration click here. The cost is \$15 for members and \$20 for non-members.
- FEB 20, 2024 (In Person): 2024 WBC: Portrait of Success. Hosted by the Chamber of Commerce, this event runs from 11:30am 1:00 pm CST in the Chamber Auditorium at 225 Church Street NW. Join the 2024 Women's Business Council (WBC) as they host Kimberly Byrge, CEO of OTC, Inc. Named the 2023 Woman-Owned Business of the Year, OTC has earned a reputation of solving complex technical and management, programmatic and logistics challenges posed by today's evolving technologies into warrior-ready,



operational capability. With nearly 25 years of experience co-founding and leading OTC, Byrge is a business leader, philanthropist, and advocate for the advancement of women in the government sector and beyond. Her dedication and drive have propelled OTC to new heights, with a strong reputation in system engineering, program management, and logistics government services. Hear from Byrge as she shares how she built her business and her strategy for continued growth in the future. For details and registration click here. The cost is \$25 for members and \$30 for non-members.

- FEB 21, 2024 (Virtual): Redstone Arsenal 101. Hosted by the APEX Accelerator, this event runs from 9:30—11:30 am CST. This overview of Redstone Arsenal is for early startups pursuing work or contracts on Redstone Arsenal. Instructors will introduce the 70+ agencies that are tenants on the arsenal. Instructors focus on DEVCOM, AMCOM, AMC, NASA-MSFC, FBI, HENC of Army Corps of Engineers, PEO-Aviation, PEO-Missiles, SMDC and MDA, USASAC & SAMD, and Futures CMD. Participants will learn each agency's mission, role in system lifecycles, strategic plan or technology roadmap, annual budget, acquisition strategies, small business goals, and major primes. Discussion may also include BAAs, Industry Days, and procedures for visitors to get access to the arsenal. For details and registration click here. The cost is free.
- FEB 27, 2024 (Virtual): Understanding Website Essentials. Hosted by the Catalyst, this event runs from 11:30am 12:30 pm. Learn how to create a website that attracts more visitors and converts them into customers. Join us to learn essential website tips and fundamentals! Discover how to keep your website fresh, healthy, up-to-date, drive more traffic and master the art of creating effective Calls To Action. Don't miss out on this opportunity to boost your online presence and engage your visitors like never before. For details and registration click here. The cost is free.
- FEB 27, 2024 (In Person): Business Structure Group Coaching. Hosted by the Catalyst, this event runs from 4:30-5:30 pm at the Catalyst Center at 515 Sparkman Dr NW. Join us at Catalyst Center for a group coaching session to learn everything you need to know about business structure. If you started a business already and have questions, join us! Jonathan Mayhall is an attorney with Maynard Nexsen and also a Catalyst Coach and he will be able to provide guidance on your business journey. Space is limited to the first 12 people who sign up. For details and registration click here. The cost is free.
- FEB 28, 2024 (Virtual): 90-day Business Plan for Government Contractors. Hosted by the Catalyst, this event has two sessions running from 10:00-11:00am and 1:00-2:00 pm. Join us for a working session with Michael LeJeune in breaking down how to plan for the upcoming year with a focus on your 90-day planning cycle. We will work on creating goals, sales & prospecting, KPI's, implementing this process across teams/departments, and much more. Come prepared to ask questions and work through the initial stages of your plan. For details and registration click here. The cost is free.
- MAR 6, 2024 (In Person): 2024 Montgomery Trip. The Chamber's annual trip to the State Capitol provides an opportunity for business and community leaders to meet with key state government officials. While in



Montgomery, we will meet with Gov. Ivey and the leadership of the Alabama Legislature. The trip provides an excellent opportunity to network with other community leaders and press our critical state issues. The Montgomery Trip will be an overnight stay. Travelers are welcome to drive themselves or "leave the driving to us." A bus will depart from the Huntsville/Madison County Chamber parking lot at 1 p.m. on March 5 and travel to the Renaissance Hotel in Montgomery for our reception honoring the leaders in State Government. We will depart Montgomery after lunch on March 6, arriving in Huntsville at approximately 5 p.m. For additional details, cost information, and registration click here.

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- MAR 27, 2024 (In Person): Rocket City Bash. Brought to you by AUSA's Redstone-Huntsville Chapter, this event runs from 5:00-9:00 pm. Join your fellow Global Force Symposium attendees and guests under the Saturn V at the U.S. Space and Rocket Center's Davidson Center for Space Exploration for the 2024 Rocket City Bash. The Bash will feature music by Juice, food & drinks. Dress for the RC Bash is casual. Tickets are \$50 for industry members and \$35 for all military (Active, Guard, Reserve) and government civilians. For details and registration click here.
- APR 7-9, 2024 (In Person): 2024 Washington DC Trip. The Chamber's DC Trip is an excellent opportunity for business and community leaders to stay in touch with key national leaders. The trip offers great

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opportunities to interact with our Congressional Delegation and key federal agency leaders to advance the critical issues in the Chamber's Federal Agenda. This trip is recognized as one of the most successful Chamber-hosted fly-ins in the country and featured just shy of 200 attendees on our last trip! Our itinerary includes two days of meetings, briefings, lunches, and receptions with members of Congress, NASA, military leaders, and other federal leaders. For additional details, cost information, and registration click here.

UPCOMING JOB FAIRS

- Huntsville Chamber of Commerce Job Fair Link: https://hsvchamber.org/departments/workforce-education/career-fairs/
- Huntsville Job Fairs Google Link: Huntsville Job Fair Google Link



HUNTSVILLE / MADISON SCHOOL DATES FOR 2023 – 2024

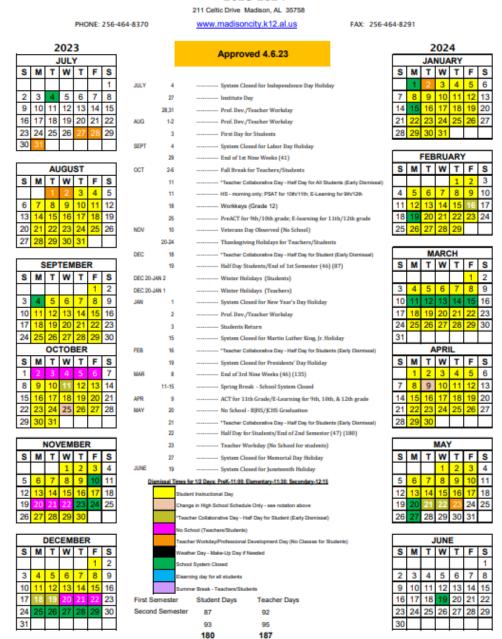
		2023-2024 HCS Calendar 2024			ı						
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6 7 8 9 10 11 12			22-24	Thanksgiving Holida	ys (240-Day Employees)	11	12	13 14	15	16	17
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MADISON CITY SCHOOLS CALENDAR 2023-2024



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To ensure a timely posting, calendar requests <u>must</u> be submitted at least two (2) weeks prior to the event's date via the HASBAT Calendar Request Form.

Once the online Calendar Request Form is submitted via the HASBAT website, an automatic email is sent acknowledging request submission.

The HASBAT Calendar Committee reviews the submitted requests weekly and determines calendar placement for the next calendar release.

If for any reason the request is not added to the calendar, the HASBAT Calendar Committee will contact the form submitter with decision reasoning and/or request for additional information to post the event listing.

Questions???

Please email the HASBAT Calendar Committee at: calendar@hasbat.org